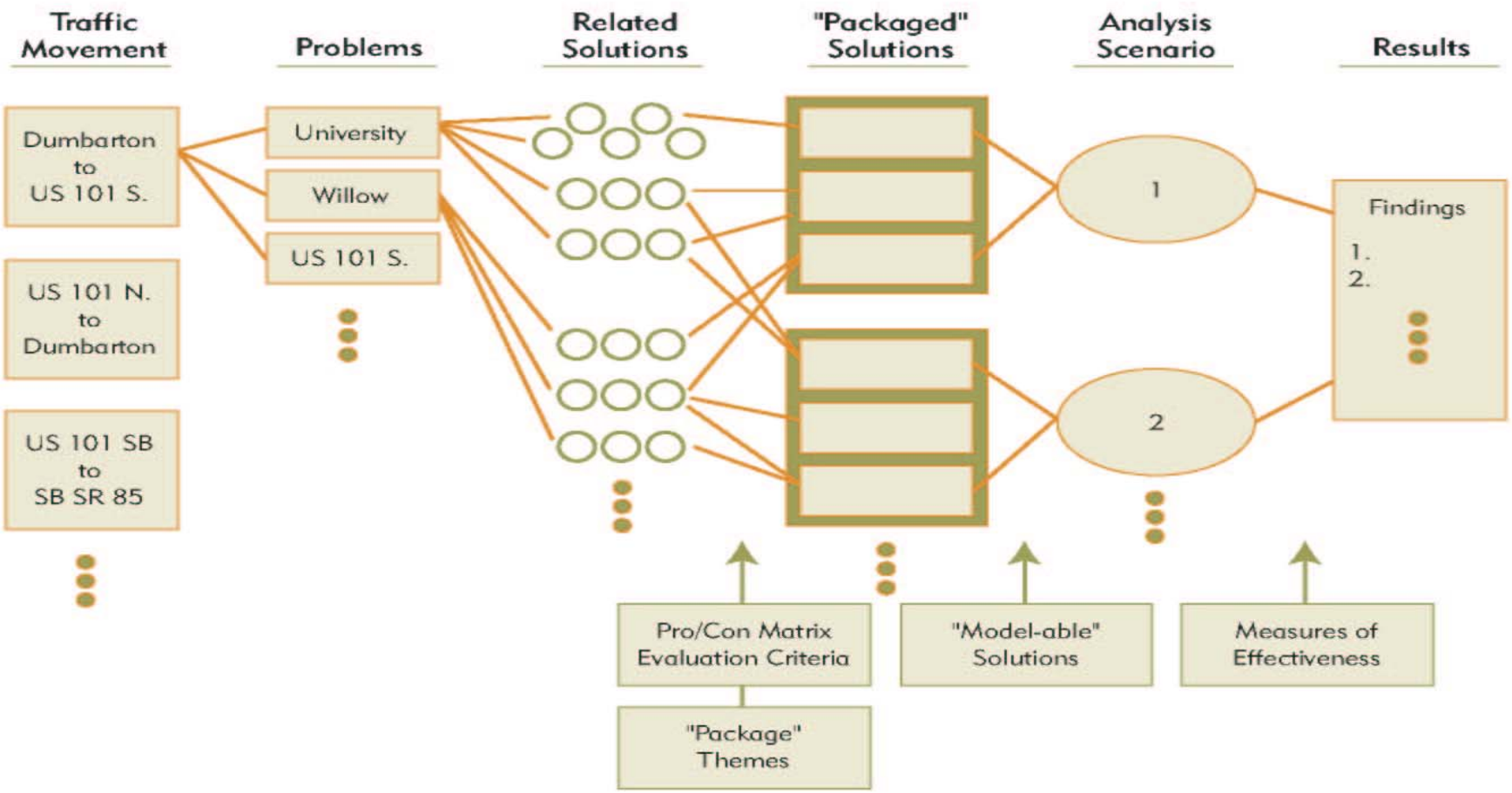EXAMPLE SOLUTIONS DEVELOPMENT PROCESS